



NPO CENTRIC COMMITTEE

MEETING MINUTES

January 19, 2022, at 11:00 AM Pacific Time

Join Zoom Meeting <https://us02web.zoom.us/j/86045253845>

Call In: +16699006833 Meeting ID: 860 4525 3845

Committee Members: Aurora Wilson (Chair), Maria Blue (Vice-Chair), Armando Ehrenzweig, Jan Pye, Jenai Morehead, Ana Martinez, Shannon Shea, Van Tanner.

This meeting is being conducted online via Zoom. Members of the public may be able to participate by telephone, using one of the dial-in numbers listed above. Reasonable accommodation: Any individual with a disability who requires reasonable accommodation to attend or participate in this meeting may request assistance by emailing gmontano@rapfoundation.org. Notification at least 48 hours prior to the meeting start time will enable us to make reasonable arrangements to ensure accessibility to the meeting.

I. CALL TO ORDER at 11:00 AM - Roll Call

Members Present: Jenai Morehead, Van Tanner, Maria Blue, Aurora Wilson, Jan Pye, Armando Ehrenzweig (Joined at 11:11am)

Others present: Stephanie Minor, Gracie Montano, Lety De Lara (Joined at 11:05)

II. APPROVAL OF THE AGENDA— In order to meet Brown Act requirements, items may be added to the agenda only upon decision by a majority of the Board of Directors to add the item because of a need for immediate action.

Action Required

Motion: Van Second: Maria Approved: 5 Opposed: 0 Abstention: 0

III. PUBLIC COMMENT / PRESENTATIONS – Any individual wishing to comment on the agenda or an item not on the agenda may do so by emailing gmontano@rapfoundation.org or calling in at the number above. All emailed comments must be received prior to the 11:00 AM start time.

Persons wishing to speak are requested to be recognized at the appropriate time. General comments regarding non-agenda items will be called for at this time. Specific comments regarding agenda items will be called for during the discussion of each item. Please be prepared to limit your Public Comment remarks to three (3) minutes.

No Public Comments

IV. New Business Items

A. Nominations-Per RAP Foundation Board Policy, only RAP Foundation Board members can be the Committee Chair and the Committee Vice-Chair.

1. Nomination(s) of Committee Chair: Aurora Wilson was nominated by Van Tanner and Jan Pye. No other nominations.

Action Required

Motion:
Van Tanner to
nominate
Aurora Wilson
as Chair.

Second:
Jan Pye

Approved: 5

Opposed: 0

Abstention Name(s): 0

2. Nomination(s) of Committee Vice-Chair: Maria Blue as nominated by Van Tanner and Jan Pye. No other nominations.

Action Required

Motion:
Van Tanner to
nominate Maria
Blue as Vice-
Chair.

Second:
Jan Pye

Approved: 5

Opposed: 0

Abstention Name(s): 0

B. Desert Fast Pitch (Spring 2022 Cancellation)

1. The coronavirus pandemic continues to take a toll across the world. After careful consideration and deliberation, staff recommends the cancelation of the Desert Fast Pitch Spring event due to COVID disruptions.
2. Staff recommends the reallocation of the approximately \$66,000.00 previously allocated to Desert Fast Pitch to the NPO Centric program
 - a. Recommended NPO Centric uses:
 - i. RAP Foundation Small Grants - \$20,000

- ii. Special Grants for local nonprofits for Board Development, Strategic Planning, Fundraising Coaching, Website Development, Collaboration Coaching - \$16,000
- iii. Creation of digital products, creation of content, and marketing to increase membership and awareness of the program - \$25,000
- iv. Small, outdoor event for local nonprofits in the late Spring - \$5,000
 - 1. Paid speaker(s)
 - 2. Networking and Learning Event to keep RAP Foundation and NPO Centric at the top of mind, and allow a space for nonprofits to reconnect with and support each other.

Staff Recommendation: Cancel Desert Fast Pitch scheduled for the Spring of 2021 and for the Board to reallocate the funds as recommended by Staff, listed above, items i.– iv:

Action Required

Motion: Van Tanner to approve staff recommendation	Second: Aurora Wilson	Approved: 6	Opposed: 0	Abstention Name(s): 0
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- Jan Pye noted that section III and IV are part of the Strategic Plan.

V. Desert Fast Pitch Fall 2022

A. Desert Fast Pitch for Fall 2022

Staff Recommendation: Schedule the Desert Fast Pitch for Fall 2022. (The prize money is of \$66,000 comes from the grants program, and the cost of the Desert Fast Pitch event is covered by funds raised by the NPO Centric staff through sponsorships.)

Action Required

Motion: Van Tanner to approve staff recommendation and request the Board to approve this allocation to allow staff to start planning the event.	Second: Jenai Morehead	Approved: 6	Opposed: 0	Abstention Name(s): 0
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VI. General Updates

1. Membership Updates:

- The NPO Centric director gave update on membership numbers and milestones.

2. National Appearances:

- The NPO Centric Director appeared on two national podcasts: Nonprofit Vision and Fundraising Voices

3. Desert Legal Funds status

- The NPO Centric Director gave an update on current grantees who have received the Desert Legal funds.
- Staff will come back next month with the exact amount of funds left in the DLF restricted account.

VII. NPO Centric COMMITTEE MEMBER/STAFF COMMENTS


Aurora suggested we review the Business Plan

- Aurora Wilson suggested the NPO Centric Committee conduct Business Plan review in the next month or two.
 - Stephanie Minor noted that the Business Plan will be reviewed with the Committee in March of 2022. Leticia De Lara reminded the Committee that the Business Plan will need to be presented to the RAP Foundation Board of Directors in May of 2022.
- Maria Blue complimented staff on the NPO Centric's Coffee With event. She expressed that she is happy to see that the Coffee With event continues to provide valuable information.
 - Maria noted that Stephanie did a great job interacting with everyone, and the speaker shared important information regarding COVID-19 and updated California law with nonprofits.

- Leticia De Lara noted that the Coffee With presenter for the month of January was the RAP Foundation's HR Consultant, Claudell Maggio. Leticia De Lara shared that she believes Ms. Maggio always provides excellent and relevant information.
- Leticia De Lara shared a testimonial from a local nonprofit professional, Holly Armstrong. Ms. Armstrong shared the following in an email to Stephanie Minor, "I've applied for a grant through IECF and asked for funding to pay for a RAP membership primarily because of you. You offer so much, and I truly think I would benefit by participating in your trainings and other programs. Thank you for always being kind and helpful! I've been through a lot of extra hardship this past year, and you are what's kept my faith in your organization."
 - Jan Pye requested that this testimonial be read at the RAP Foundation Board meeting in January 2022.

VIII. ADJOURNMENT 11:38 AM.

Date: 1-24-2022

Attest:  NPO Centric Committee Chair

(A. Wilson signature)

Meeting respectfully submitted by G. Montano